



REPUTED HOTEL GROUP
SEAMLESSLY HIRED VERIFIED & TRAINED
WORKERS FROM A PRE-QUALIFIED POOL
OF HOSPITALITY TALENT



About Client

The client is a hospitality brand leader offering the most powerful portfolio in the industry, across 120+ countries and territories, thus running top-class hotel chains and expanding the world of their customers.

Business Challenges

- 1 Less time to hire huge volume of dining room attendants and room service attendants with behavioral etiquettes, who should be culturally fit to keep up the brand experience, as well as possess bilingual skills (French & English) to communicate with the guests effectively.
- 2 Demanded a staffing partner with a strong geographical footprint in the 2 Canadian provinces, where the respective chains of the group were acquired.
- 3 Strict demand of trained resources in compliance and safety, with clean background verification, blocked the seamless building of the workforce.



Solutions Delivered

Compunnel was identified as the potential staffing partner, for **onboarding 20 hospitality workers, in each chain of the luxurious hotel brand**. A primary **account management team** was built exclusively for the client, which handled **accounts, recruitment, onboarding, HR, and payroll**. The on-site HR teams **conducted compliance induction programs, provided training, and executed the background verification** of the candidates. We delivered the following integrated solutions:



On-demand, built-in staffing application known as **Jobletics** hired polished hospitality associates, to **meet the just-in-time requirement** of the new hotel chains.



Our proprietary application **StafflinePro**, which provides end-to-end **temp worker life cycle management services**, helped the client in **sourcing pre-qualified hospitality workers** from a database of **8,000+ pre-vetted candidates**.



In-house product **JobHuk**, holding **a recruitment marketplace** helped in placing candidates faster, thus **reducing the industry average time-to-hire**.

Highlights



Our **L&D unit InfoPro Learning** assisted in **creating an online assessment**, followed by **SME and account manager vetting** for precisely matching the employer brand culture.



Efficiency **increased by 4%** through **technology-driven solutions**, and **time-to-fill reduced** from **30 to 21 days**



Geo Served

Canada -

- British Columbia
- Ontario

Benefits Delivered

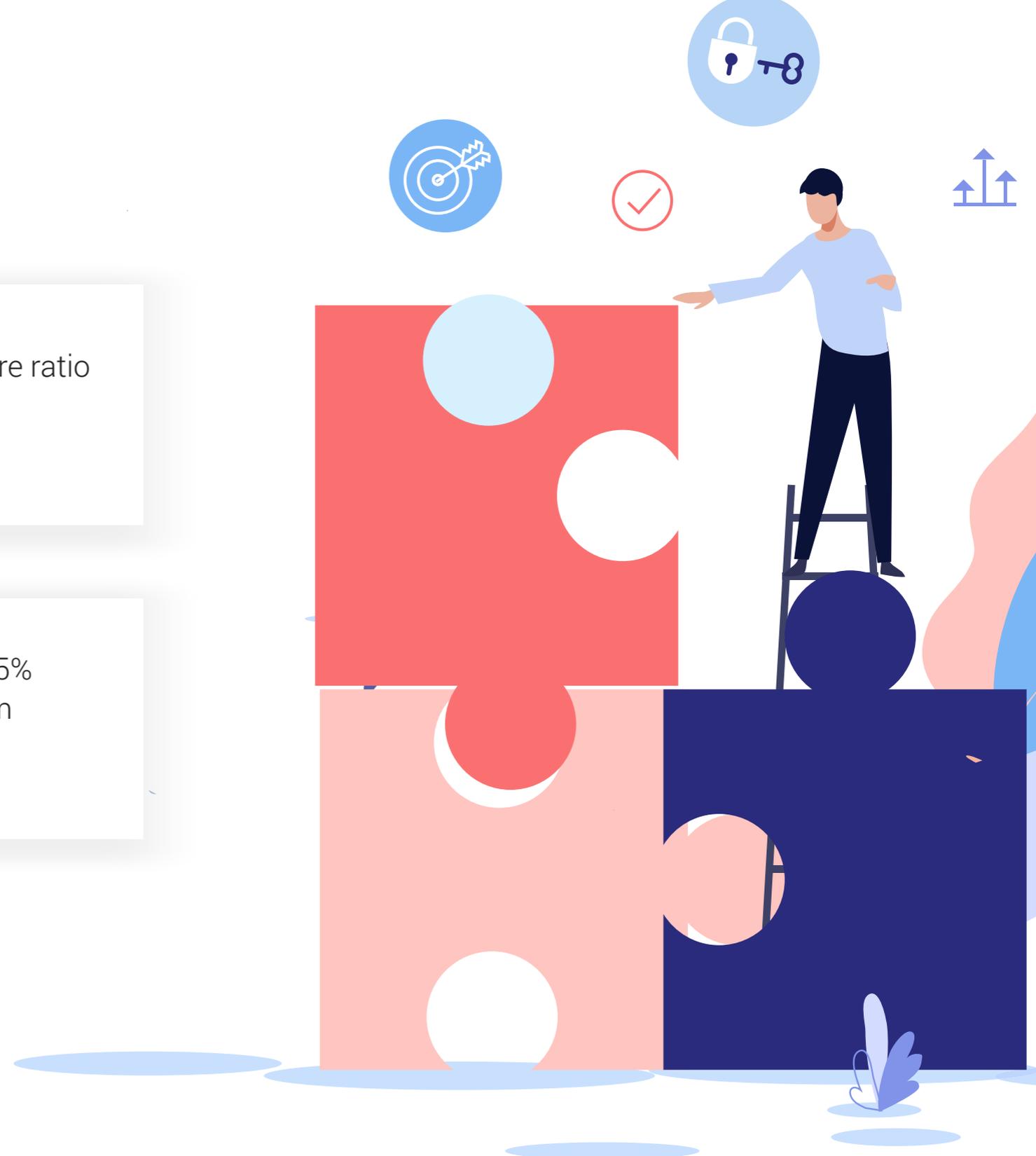
100% Thorough vetting of profiles ensured 100% compliance

4:1 Submit-to-Hire ratio was 4:1

120 120 resources placed in a span of 3 weeks

85% Witnessed 85% temp-to-perm conversion

100% 100% fulfillment of volume requirement from a pre-qualified pool of labor



Testimonial



After the acquisition of 6 chains in Ontario & British Columbia, it was quite challenging for us to hire immediate temp attendants with cultural etiquettes, bilingual ability, and positive background verification. Compunnel executed a customized tech-focused strategy to identify, screen, and onboard the right talent for our reputed brand within a short time.

— Client

About Compunnel

Compunnel is the global provider of high-touch and high-tech pioneering staffing services that include - Contingent Workforce, Direct Placement, Statement of Work, Payroll, and Recruitment Process Outsourcing.

We partner with various industries to provide end-to-end customized solutions with a simple vision –

"Delivering Staffing Excellence with Total Talent Value."

Our staffing team holds a deep knowledge of various industries that can help you in creating a pipeline for expert talent, even in the most complex conditions.



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