



IT CONSULTING FIRM HIRES NICHE, VERIFIED TECHIES IN THREE WEEKS FOR ON-TIME PROJECT EXECUTION OF A BANKING CLIENT



About Client

The client is one of the high-ranking companies in Forbes Global 2000 and Fortune's Most Admired Companies, which excels in simplifying, transforming, and safeguarding the IT infrastructure and applications, thus sustaining the demands of a modern, proficient digital business.

Business Challenges

- 1 As a consulting partner, the client was developing an innovative mobile application for a well-known bank in Canada.
- 2 Critical requirement of niche skills in an agile environment was a major challenge - Java Full Stack Developers with object-oriented methodologies, and Quality Analysts for auditing.
- 3 The other 7 staffing suppliers did not have a local footprint to provide a seamless onboarding, especially a clean background verification.



Solutions Delivered

Compunnel was onboarded by the client to build a well-functioning **contingent workforce**. To **manage the entire employee cycle**, which included **onboarding, background verification, fixing breaches**, etc., we formed **location-specific teams** in the four offices of Compunnel in **Alberta, Montreal, Ontario, and Quebec**. We provided the following product-based solutions:



Shared the client's requirement with only **25% of independent recruiters** at **JobHuk** (in-house product holding a recruitment marketplace), who had a verified experience of **sourcing niche IT resources**. Our **customized machine-learning algorithm filtered 90% of irrelevant profiles**, followed by **manual vetting** and **submission**.



iEndorseU, which is our proprietary **peer-to-peer** referral platform, helped in **submitting passive candidates**. We extracted referrals from a **pool of 850 IT professionals** who owned the required skills.



Our proprietary application **StafflinePro**, provided **end-to-end contractual worker life cycle management services**, helped the client in **sourcing immediate pre-vetted resources**, as well as **offered 24X7 candidate support** through a **chatbot**.

Highlights



Reduced **time-to-fill** from **30 to 20 days**



50 developers and 20 analysts placed in **less than a month**.



Significant **increase in submission rate** and notable **improvement in submission quality**.



Geo Served

Canada -

- Alberta
- Quebec
- Montreal
- Ontario

Benefits Delivered

70

A ramp-up of 70 resources in 3 weeks

97%

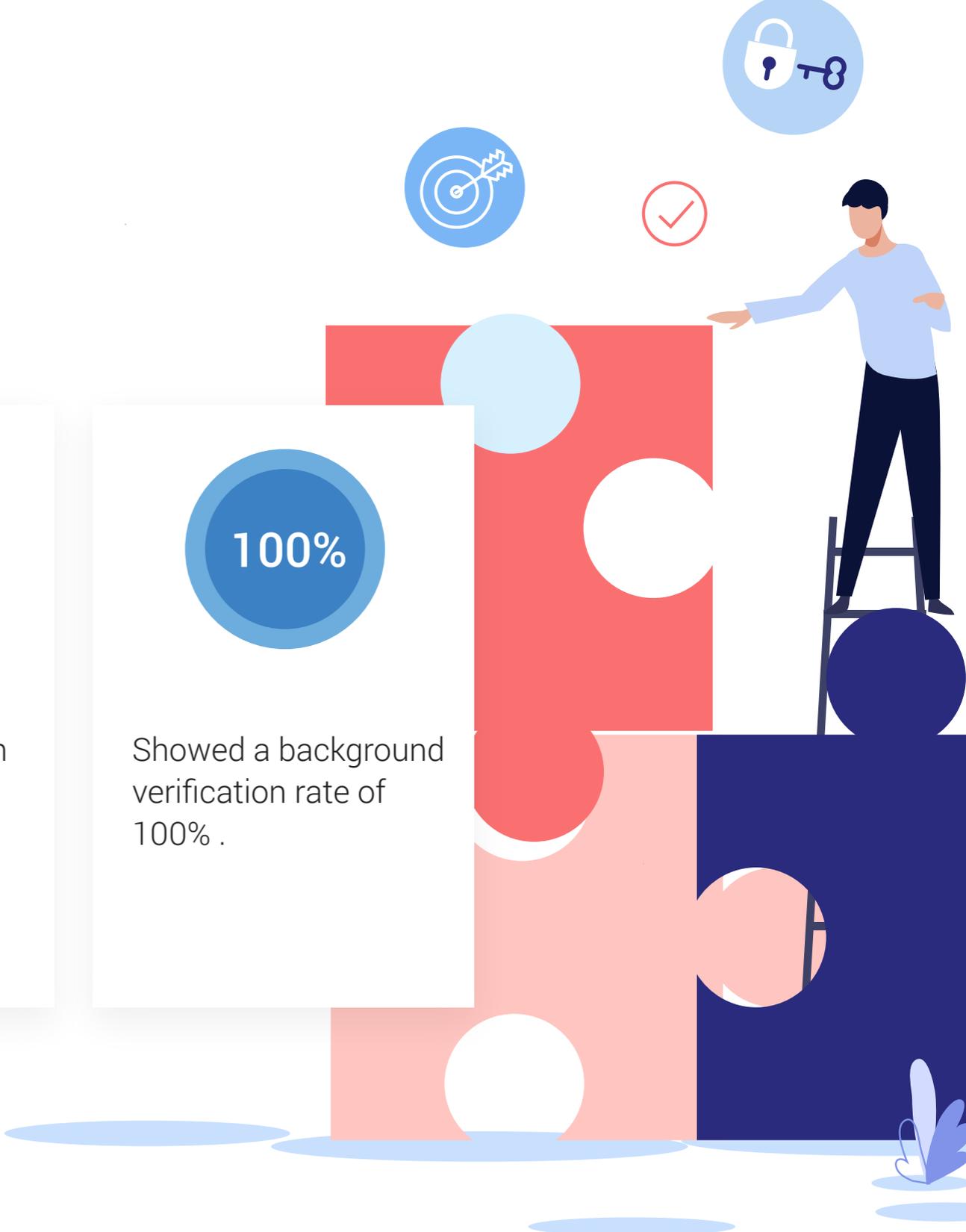
With 88% unique submission rate, our submit-to-shortlist resulted in 97%

96%

A fill rate of 96%, with a 30% reduction in time-to-fill for niche roles

100%

Showed a background verification rate of 100% .



Testimonial



Our banking client added new services as a result of which there was an urgent call for new mobile apps, and hence, we demanded quick onboarding of contractual resources to execute the project. Compunnel's high-tech solutions and quick response teams handled end-to-end onboarding services. We were able to sustain the business value our client expected.

— Client

About Compunnel

Compunnel is the global provider of high-touch and high-tech pioneering staffing services that include - Contingent Workforce, Direct Placement, Statement of Work, Payroll, and Recruitment Process Outsourcing.

We partner with various industries to provide end-to-end customized solutions with a simple vision –

"Delivering Staffing Excellence with Total Talent Value."

Our staffing team holds a deep knowledge of various industries that can help you in creating a pipeline for expert talent, even in the most complex conditions.



 Toronto, ON

 info.ca@compunnel.com

 437-537(5333)

 [/company/compunnel-canada](https://www.linkedin.com/company/compunnel-canada)

 [compunnel.ca](https://www.compunnel.ca)